



BMS MIGRATE



Making the switch from ConnectWise Manage or Datto PSA to BMS™ has never been easier.

TRANSITION SEAMLESSLY AND EFFORTLESSLY TO THE FASTEST GROWING PSA

Tired of paying way too much for your PSA but feel trapped by cumbersome workflows and years of data in an inefficient legacy PSA solution? You're not alone. Kaseya has helped thousands of MSPs make the switch from ConnectWise Manage and Datto PSA to the fastest growing PSA – BMS™ by Kaseya. With the ease of the migration services provided by BMS Migrate, you no longer need to overpay.

LET GO OF DATA MIGRATION WORRIES

Data is at the heart of your MSP business and your customers' as well. That's why we have developed BMS Migrate, an offering dedicated to automating the migration of your current PSA data into BMS. This feature rich business management solution was built specifically to help MSPs spend more time on projects and delivering services, and less time on non-revenue-generating tasks.

The functionality of BMS coupled with the convenience of the BMS Migrate service reduces the risks associated with migration while also increasing the long-term benefits for you and your customers.

If you are looking to make a switch to BMS, you need to do a deep dive and understand how BMS can enhance your business. Get in touch with people like us who have been using BMS day-to-day and literally run the gamut of it. You make the decision to switch from one PSA to another for the long haul because the end result is worth the journey."

— Larry Robertson is an owning partner at MERIT Solutions, an MSP in the Hampton Roads area. The company has been in operation for over 35 years. MERIT Solutions has a technical staff of 6 and manages around 3,000 endpoints.





BMS MIGRATE AND THE MIGRATION WIZARD

During customer onboarding, our Professional Services team will leverage our proprietary BMS Migrate wizard to automatically export the data objects from your current PSA into BMS, including those in the table below:



Data Elements Eligible for Migration	Autotask	Connectwise
Accounts & Locations (Companies & Sites)	●	●
Contacts	●	●
Client (Customer) Portal Users	●	●
Employees (Members)	●	●
Departments	●	●
Queues (Service Boards)	●	●
Tickets (Service Tickets)*	●	●
Project Tasks (Project Tickets)	●	●
Time & Expense Entries	●	●
Hardware Assets (Configurations)	●	●
Knowledge Base	●	●
Ticket Create Date Start Date	●	●
Boards/Queues	●	●
Company/Account Include List	●	●
Only Active Companies/Accounts	●	●
Financial Data	X	X
Custom Migrations	X	X

Data migration is an intricate process and a timeline will be set during the data gathering session.

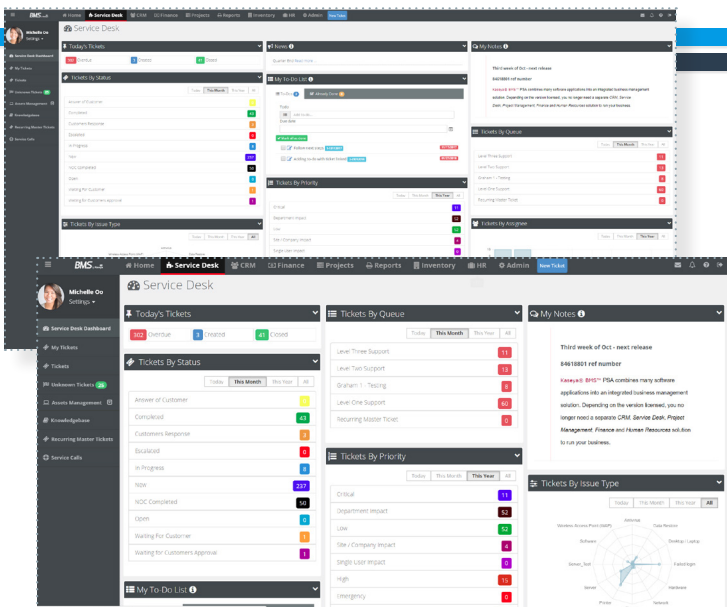
*All Service Ticket aspects migrate except Alarm Tickets, Alert Tickets and Ticket Attachments.

A typical migration takes 6-8 weeks



Let's Talk about getting more out of your day and growing your IT business

DISCOVER THE ADVANTAGES OF A NEXT-GENERATION PSA



A PSA should save you time and money, not create new challenges and drive hidden costs beyond the subscription fee. If you're contemplating a move away from ConnectWise Manage or Autotask PSA, there's much you've been missing. And with BMS Migrate, it's never been easier to get started.

THE BENEFITS OF BMS

VS. CONNECTWISE MANAGE OR AUTOTASK PSA

- ✔ 70% to 80% savings on total PSA cost
- ✔ Born in the cloud for speed and ease of use
- ✔ Intuitive interface that streamlines workflows
- ✔ Quicker tech training period to get them billing faster
- ✔ Optional white-glove service to expedite remaining PSA data object migration
- ✔ Better insights, better decisions, happier customers, and a healthier business

ALL THE FEATURES YOU NEED – AND NOTHING YOU DON'T

- Service Desk
- Customer Relationship Management (CRM)
- Finance and Billing
- Project Management
- Time and Expense Tracking
- Inventory Management

"The new features and functionality contained in BMS made it a no-brainer to switch. Not only are we able to better serve our customers, but our overall experience with Kaseya is superior. Our investment in the product is producing huge returns by saving us both time and money."

—TIM CONKLE

About Kaseya

Kaseya® is the leading provider of complete IT infrastructure management solutions for managed service providers (MSPs) and internal IT organizations. Through its open platform and customer-centric approach, Kaseya delivers best in breed technologies that allow organizations to efficiently manage, secure, automate and backup IT. Kaseya IT Complete is the most comprehensive, integrated IT management platform comprised of industry leading solutions from Kaseya, Unitrends, Rapidfire Tools, Spanning Cloud Apps, IT Glue and ID Agent. The platform empowers businesses to: command all of IT centrally; easily manage remote and distributed environments; simplify backup and disaster recovery; safeguard against cybersecurity attacks; effectively manage compliance and network assets; streamline IT documentation; and automate across IT management functions. Headquartered in Dublin, Ireland, Kaseya is privately held with a presence in over 20 countries. To learn more, visit www.kaseya.com.

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